



TCG

Finance LTD
Trade Finance & Equity Fund

EXPORTS

Export Financing

Financing program for companies exporting to the U.S.

With the working capital line for Exports to the U.S., the Mexican exporter converts its **receivables** into cash without risk to the Company.



- “Multi-buyer” lines of credit revolving with terms of up to 120 days for each American buyer.
- There is no limit to the number of American customers.
- Approved in 4 weeks once the credit file is completed.
- All sales to an American customer are payable in USD. The obligation to pay the credit in the same currency is maintained.
- The Mexican exporter receives a cash payment for the 100% invoice value for its exports, against evidence of shipment.
- The American buyer will gain 30 to 120 days of credit for its purchases to the Mexican exporter– no recourse against the Mexican exporter in case the American buyer does not pay this credit.
- The Mexican exporter eliminates the receivables and the risk of collection on its books.
- The Mexican exporter eliminates the insurance on its receivables and the paperwork and controls required by the insurer.
- It recovers its working capital immediately at the time of the sale.
- Loans from US\$200,000 to US\$5,000,000 for each American buyer.
- Each disbursement may be made for a minimum of US\$20,000 .
- It is handled as an "off-balance sheet" credit.
- There is no VAT in the transaction.
- The exporter does not have to rely on Bancomext for this credit for working capital.
- No guarantees, no deposits, no reciprocity, or collateral.
- The exporter can increase its sales to the U.S. by providing credit to its American customers with this loan facility and without risk to the exporter.
- The exporter’s position is strengthened in its negotiations with American customers.
- We do not require a checking account, payroll administration, or any other reciprocity in exchange for the credit.
- The exporter obtains the working capital on the same day of the invoice to close its cycle of "inventory-manufacturing-sale-collection" ... **and grows its exports.**